

# Making Children Creative & Empathic. Prepare them as Future Leaders.

KIDS TIME Franchise Proposal

light of Hope





Kids Time offers a range of courses designed to foster creativity, Problem solving skills, Moral Emphasis and Emotional intelligence in children.

#### Space Requirement:-

□ You have to ensure minimum 900-1500 square feet apartment for Kids Time center operation

#### Investment Details:-

- □ You need to provide 1,00,000 (One Lac) taka Franchise Fee.
- Training cost 50,000 taka for one time (3-5 teacher). For further training 5000-taka charge for each teacher.
- Decoration costs 4 to 6 lac taka (Based on requirement).
- Backend Software cost 50 taka per student (Administration: Teacher's support, student support and payment support).
- □ Marketing costing 50,000 70,000 taka (Based on the physical marketing activities) for one time.
- You need to purchase the welcome gift from us and provide it to new students. Per welcome gift pack cost is 1500 taka.



#### Costing Details for Kids Time (After School Programe)

SI No	Investment Head	Item	Unit cost (BDT)	Unit number	Fixed Cost	Variable Cost	Note
1	<b>Room acquisition Cost</b>	Advance for renting space	100,000	1	100,000	0	Advance depands on Area and Location
		AC (1.5 ton)	50,000	3	150,000	0	Depands on space and requirement
		Carpet	750	8	6,000	0	Depands on space and requirement
		Painting	10,000	4	40,000	0	Depands on space and requirement
2	Furniture & Decoration	Chair	500	20	10,000	0	Depands on student and requirement
2	(Classroom) Cost	Table	5,000	3	15,000	0	Depands on student and requirement
		Storage Cabinet for books,paper	9,000	1	9,000	0	Depands on space and requirement
		Shelf	8,000	1	8,000	0	Depands on space and requirement
	Furniture (Reception room) Cost	Table	6,000	1	6,000	0	Depands on student and requirement
		Chair	2,500	2	5,000	0	Depands on student and requirement
3		sofa	6,000	1	6,000	0	Depands on space and requirement
5		Shelf	8,000	1	8,000	0	Fixed
		Executive Chair	5,000	1	5,000	0	Fixed
		Desk	8,000	1	8,000	0	Fixed
	Technology Support	CC Camara	6,000	4	24,000	0	Depands on space and requirement
4		Desktop /Laptop	25,000	1	25,000	0	Fixed
4		Payment Processor to Collect Payments	0	1	0	0	Depend on franchisee choise
		Bathroom brush	185	3	0	555	Depend on branch requirement
5	Cleaning Item Cost	Bathroom bucket and Mug	220	3	0	660	Depend on branch requirement
Э	Cleaning Item Cost	Broom and Dustpan	180	2	0	360	Depend on branch requirement
		Мор	385	1	0	385	Depend on branch requirement
Total Branch setup cost Approximate425,0001,960							



Costing Details for Kids Time (Pre-School Programe)								
SI No	Investment Head	Item	Unit cost (BDT)	Unit number	Fixed Cost	Variable Cost	Note	
		AC (1.5 ton)	50,000	1	50,000	0	Depands on space and requirement	
		Carpet	750	8	6,000	0	Depands on space and requirement	
		Painting	10,000	4	40,000	0	Depands on space and requirement	
1	Furniture & Decoration (Classroom) Cost	Chair	1,500	16	24,000	0	Depands on student and requirement	
-		Table	5,000	4	20,000	0	Depands on student and requirement	
		Storage Cabinet for books,paper	9,000	1	9,000	0	Depands on space and requirement	
		Shelf	8,000	1	8,000	0	Depands on space and requirement	
	Pre-school and learning Item Cost	Slider	8,000	1	8,000		One time	
		Rope Climber, Hirse rider, Duck, Swinger	30,000	4	30,000		One time	
		Worksheet, Photocopy/Printing cost	8,000		8,000		One time	
2		Admisitrative tools cost	0					
		Read allowed Books	10,000	1	10,000	0	One time	
		Toys	10,000	1	10,000	0	One time	
		Book selves	5,000	2	10,000	0	Depands on space and requirement	
		Bins`	250	6	1,500	0	Depands on space and requirement	
	Pre-School setup cost Approximate 234,500 3,920							

Approximate Overall Costing For After school Setup							
Itemwise	<b>Cost Element Description</b>	Amount					
Branch Setup Cost (Approximate)		426960.00					
Promotional Purpose cost							
Leaflet	5000.00						
Billboard	10000.00						
Others	5000.00						
Social Media ADD	Promotion	100000.00					
Website (Approximate cost) variable	Student wise	10000.00					
Other channel		10000.00					
Overall Expenses 566,960							

V	
(kids)	
time	

Approximate Overall Costing For Pre-school Setup							
Itemwise	<b>Cost Element Description</b>	Amount					
Branch Setup Cost (Approximate)		238420.00					
Promotional Purpose cost							
Leaflet		5000.00					
Billboard	10000.00						
Others	5000.00						
Social Media ADD	Promotion	100000.00					
Website (Approximate cost) variable	Student wise	10000.00					
Other channel		10000.00					
Overall Expenses 378,420							





















## Kids Time Pre-School Decoration standard





























**Reception Area** 



#### ✤ Decoration Criteria:-

- Decoration will be covered as per our standard. You can purchase or decorate according on your budget. You can't change any color code or equipment without our prior approval.
- □ The detailed requirement of center decoration will be given to you for your reference.
- □ You have to ensure Signboard or any branding materials according to our brand guidance.

#### ✤ <u>Training Details:-</u>

- You can make your own decision regarding teacher requirement (As per our given criteria), but if any suggestion or help you need, we will give the support.
- □ Training will provide in your center and the period will be 7 days.
- □ Parents onboarding and sales training will be provided from our side.
- \* Manpower Requirement:-
- You can make your own decision regarding teacher requirement (As per our given criteria), but if any suggestion or help you need, we will give the support.
- □ Training will provide in your center and the period will be 7 days.
- □ Parents onboarding and sales training will be provided from our side.



#### Marketing Activities:-

- Before center opening, we will communicate in digitally to enroll the students via Facebook, SMS, E-mail and WhatsApp.
- □ We will try to organize physical school campaign in the surrounding area of your center to reach out most of the student and parents. But this depends on our ongoing activities with schools in your area.

#### ✤ Physical Activities: -

- □ You need to arrange and distribute Leaflet, Banner, Festoon, Poster, Electric poll banner for physical marketing purpose.
- □ All type of design will provide by Kids time.
- □ Within 2 months interval, if you need to give 20,000 taka for digital campaign.
- You can open your own page (e.g Kids Time Mirpur branch) and run your own digital campaign. Kids Time will be also an admin of the page.

#### **Kids Time Marketing Activities**















#### Kids Time Marketing Activities

















#### ✤ Craft Course:-

#### Age Group: 4-10 years

Description: This course focuses on enhancing children's creativity and problem-solving skills through various crafting projects. Children will learn easy crafts and creative design with the guidance of skilled teachers, with all necessary materials provided.

#### Drawing Course:-

#### Age Group: 5-12 years

Description: The drawing course is designed to unleash children's creativity and imagination. The course includes basic to advanced levels, taught by some of the best drawing teachers in the country. Children will learn to draw new things and bring their imaginations to life.

#### Singapore Math Course:

#### Age Group: 5-8 years

Description: This course utilizes the renowned Singapore Math method, which is known for simplifying complex concepts through visual and practical methods. The program helps children stay two years ahead of the local academic curriculum, enhancing their math and problem-solving skills.



#### Storytelling Course:-

#### Age Group: 4-10 years

- Description: This course is designed to enhance children's creativity, imagination, and communication skills through the art of storytelling. Children will learn how to craft their own stories, develop characters, and present their tales in an engaging manner.
- Spoken English Course:-
- Age Group: 5-8 years
- Description: Offered in collaboration with Joy School English, this course uses an English learning app to help children speak English like native speakers. The course is designed to develop children's English speaking skills in a fun and engaging manner.

#### \* Kids Time Montessori Pre-School:-

#### Age Group: 3-5 years

Description: Following the Montessori method, this pre-school program aims to nurture young minds and foster creativity and leadership. The curriculum is designed to spark curiosity, ignite creativity, and empower children to become confident, independent learners. The Montessori campus is located in Dhanmondi, Dhaka.



#### ✤ <u>Revenue:-</u>

- □ First 70 students you need to provide 15% margin and over 70 students the margin will be 20% on the total admitting amount to Kids time.
- First 70 students monthly fee will be divided into 15% and 85% ratio (for all courses) and over 70 students the ratio will be 20% and 80%. Specially for "Joy School English" you have to pay 500 taka (per student per month).
- □ Goofi and Kids Time book and products: You will get 25% margin on this product sales.
- □ Online Admission: if you will admit any students in Kids Time, you will get 50% margin on the admission fee.
- □ Hourly Ticket: You don't need to share any percentages with us. It's totally your revenue.

#### Required Documents for Agreement: -

- □ Franchisee Fee 1,00,000 taka account pay check
- □ Training Fee 50,000 taka account pay check
- □ 2 Copy passport size photo
- □ National Id card (Copy)
- Trade License (Copy)
- □ House deed (Copy)

# **KIDS TIME Franchise Operational Cost**

V	
(kids)	
time	

Operating Cost							
SI No	Costing Head	Onetime cost	Per Student costing (BDT) for New Student	Monthly per course costing (BDT) for enrolled student	After School		
1	Drawing Course		1150	100	1150		
2	Crafting Course		1300	150	1300		
3	Story Making ourse		1100	100	1100		
4	Singapur Math Course		1450	0	1450		
5	Jay School Course		950	300	950		
6	Teachers Cost	8000			8000		
7	Caretaker Cost	8000			8000		
8	Maid Cost	8000			8000		
9	Flat Rent	20000			20000		
10	Tea/Coffee Cost	5000			5000		
11	Others (Tishu, Cleaning Items and etc ) Cost	5000			5000		
12	Printing cost		50		50		
13	Gifting Cost		50		50		
14	Refreshment Training	400			400		

# KIDS TIME Franchise Profit calculation (ROI)

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	Kids Time Franchisee center						
	Student Number	For 10 Student	For 30 Student	For 50 Student	For 70 Student		
SI No	Costing Head	Month-1 Total Costing	Month-2 Total Costing	Month-3 Total Costing	Month-4 Total Costing		
1	Drawing Course						
2	Crafting Course						
3	Story Making ourse	13200	27700	30300	32900		
4	Singapur Math Course						
5	Joy School Course						
6	Teachers Cost	8000	32000	48000	64000		
7	Caretaker Cost	8000	8000	8000	8000		
8	Maid Cost	8000	8000	8000	8000		
9	Flat Rent	20000	20000	20000	20000		
10	Tea/Coffee Cost	5000	5000	5000	5000		
11	Others (Tishu, Cleaning Items and etc ) Cost	5000	5000	5000	5000		
	Total	67200	105700	124300	142900		
SI No	Profit Head	Month-1 Total Profit	Month-2 Total Profit	Month-3 Total Profit	Month-4 Total Profit		
1	Enrollment Fee/ Admisssion	50000	100000	100000	100000		
2	Course Fee	15000	45000	75000	105000		
3	Sales on learing items	2500	2500	2500	2500		
4	Commission from product sales	1000	1000	1000	1000		
5	Commission from online admission	20000	20000	20000	20000		
8	Ticket sales	9000	6000	6000	6000		
	Total Revenue	97500	174500	204500	234500		
	Commission For KIDS TIME	9750	21750	26250	30750		
	Net Revenue	87750	152750	178250	203750		
	Total Costing	67200	105700	124300	142900		
	Monthly Approximate Net Profit	20550	47050	53950	60850		

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## **Contact Us:**





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#### Website, Social Media

- https://kidstimebd.com/
- bttps://instagram.com/kidstimebd
- https://youtube.com/c/KidsTimeBD

#### https://kidstimebd.com/